ALLAN GRAY MONEY MARKET FUND



Fact Sheet at 31 March 2004

Sector: Domestic Fixed Interest Money Market Inception Date: 1 July 2001
Fund Manager: Michael Moyle
Qualification: MSc, MBA, CFA

The investment objective is to exceed the return of the simple average of the Domestic Fixed Interest Money Market Unit Trust sector excluding the Allan Gray Money Market Fund, as well as to provide a high degree of capital stability with minimal risk of loss.

Fund Details		Commentary						
Price: Size: Minimum lump sum: Debit order: Subsequent lump sums: Initial fee: Monthly yield at month end: Annual Management Fee: (excluding VAT) per annum.	100.00 cents R 328 662 843 R 50 000 R 5 000 R 5 000 None 0.63% Fixed fee of 0.5%	Money market rates have remained largely unchanged since January. The majority of the Fund's assets are invested in deposits and instruments of less than three months term.						

Distributions

Actual payout (cents per unit)

Period ending	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2001	•	-	•	-	-	-	0.98	0.83	0.79	0.75	0.70	0.69
2002	0.73	0.67	0.80	0.78	0.87	0.86	0.95	0.96	0.96	1.04	1.02	1.06
2003	1.06	0.96	1.05	1.02	1.05	0.98	0.97	0.93	0.85	0.84	0.72	0.69
2004	0.67	0.61	0.63									

Since inception to 31 March 2003, the benchmark was the Alexander Forbes 3-Month Deposit Index.
The current benchmark is the Domestic Fixed Interest Money Market Unit Trust sector excluding the Allan Gray Money Market Fund.

Calculating the Running Yield

The daily published yields are effective annual yields based on the seven-day rolling average yield.

The monthly distribution is based on the actual interest accrued during that month.

Calculation: the accrual in cents per unit for the previous seven days is converted into an average annual nominal yield and divided by the compounding factor to obtain a periodic effective rate. This figure is then converted to an annual effective rate.

Target Market

The Allan Gray Money Market Fund invests in selected money market instruments providing a high income yield. The average term to maturity does not exceed 90 days.

The Allan Gray Money Market Fund is suitable for those investors who:

- are seeking a short-term parking place for their funds during times of market volatility;
- are highly risk-averse; and / or
- need to be able to access their funds within 24 hours (as opposed to a fixed deposit).

Allan Gray Unit Trust Management Limited

J C de Lange, GW Fury, E D Loxton, W J C Mitchell (Chairman), M L Ronald*, ER Swanepoel* (Non-Executive)

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Unit trusts are medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available from the management company/scheme. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Allan Gray Unit Trust Management Limited is a member of the ACI.